Culligan



Water Treatment Uses:

BOILER / HOT WATER PRE-TREATMENT **COOLING TOWERS & CHILLERS** FOOD SERVICE LAUNDRY FACILITIES VENDED SERVICES

Specializing In The Application Of:

WATER SOFTENING MICRON SEDIMENT FILTRATION **CARBON & BEVERAGE FILTRATION** REVERSE OSMOSIS & UV STERILIZATION

Commercial Hospitality/Lodging Solutions

Culligan® Commercial. At your Service.

In no other industry are superior service and an unparalleled customer experience more important than in hospitality. Upholding your high standards are products and services that add value and quality to your entire operation. And that begins with the quality of your water.

Culligan® Commerical has the experience and capabilities to bring you high caliber water treatment solutions that can impact your operation and your bottom line.

OPERATION & MAINTENANCE ADVANTAGES:

- Reduce utility bills
- Increase equipment life span
- Cost savings on chemicals and detergents
- Lower equipment maintenance costs
- Reduced operating costs

With global and local experience, engineers and technical experts, and equipment designed and manufactured in our own facilities, it's clear that Culligan® earns the highest marks in the industry.











Overflowing with advantages.

Whether you operate a full-service or limited-service facility, Culligan® Commercial has the right mix of water treatment solutions to deliver efficiency and savings for your business and an enhanced experience for your customers. Our team of local water industry experts is ready to listen to your needs and respond with a complete water analysis, equipment recommendations, installation and ongoing service.

CASE IN POINT: Four Seasons Resort and Club, Dallas, Texas

As the only 5-Diamond rated hotel in Texas, Four Seasons had a reputation for superior quality and service. In order to maintain their upscale appeal Gerald Gleckman, the Laundry Engineer of the resort contacted Culligan® Commercial noting an appreciation of Culligan's reputation for quality equipment and service.

The Problem:

With a poor quality softener, the system was inefficient, had non-functioning valves, and required constant maintenance. In addition, the boiler had to be frequently descaled—up to six 5-gallon buckets at a time. Severe scaling had also reduced their 2" copper line to an internal diameter of only $\frac{1}{2}$ ". The net effect was an increase in labor costs and high energy consumption, both resulting in a problematic and ineffective water treatment system.

The Solution:

After analyzing the situation it was clear that the property's old softener needed to be replaced. A Culligan® Duplex Alternating Water Softener was installed for the laundry, completely eliminating hard water.

The Results:

"I would estimate that we save 30-35% on our detergent and chemical costs when we use soft water," Mr. Gleckman said. Today, Four Seasons has only a half bucket of scale versus the six 5-gallon buckets they had previously. Other results include reduced scale build-up and salt usage, brighter and softer linens, and the water heaters recover more quickly. noted a pleased Mr. Gleckman.

Culligan® water brings benefits to your customers that will delight all of their senses:

- Brighter, whiter and softer linens
- Better tasting ice cubes, beverages, and food
- Clear, great tasting drinking water.

"I have been in discussions where industry people say soft water can extend the life of our linens by 40%. I think these numbers are realistic based on our experience," noted a pleased Mr. Gleckman.

— Gerald Gleckman, Laundry Engineer, Dallas, Texas

Solutions from Culligan® Commercial are designed to eliminate your costly water problems while improving the performance and efficiency of your current operation. We look forward to engineering a success story for you.









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PRODUCT TO MARKET, LLC 4536 COUNTY ROAD 4 SW COKATO, MN 55321 (320) 286-9997 For over 80 years, Culligan® has made better water. Our global network, comprised of 800+ dealers and international licensees in over 90 countries, is dedicated to addressing your water-related problems. As a worldwide leader in water treatment, our sales representatives and service technicians are familiar with the local water conditions in your area. Being global and local position us to deliver customized solutions to commercial and industrial water issues that affect your business and your bottom line.

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